

■ BAE Systems Cyber Security Survey Report

> Q1 2016

■ Table of Contents

	Page Number
■ Objectives & Methodology	3
■ Executive Summary	4
■ Key Findings	7
■ Detailed Findings	13
■ Demographic/Firmographic Profile	34

■ Objectives and Methodology

- This report presents the findings of an online study conducted among a sample of 300 respondents who are managers for companies in the Financial Services, Insurance, or Tech/IT industries. This study was intended to:
 - Gauge concerns and attitudes of managers toward cyber defense
 - Determine what companies are doing to keep their information safe
 - Identify how companies are training employees on cyber security policies and practices
- Invitations to participate in the study were sent beginning on December 28, 2015 and data collection continued through January 4, 2016.
- Where applicable, red circles indicate a significant difference at the 95% confidence level.

Executive Summary

Executive Summary

The research uncovered a gap between companies perception of their cyber security preparedness and their actual ability to defend themselves from cyber threats.

- While managers paint a fairly positive picture of their organization's ability to protect its data and information security, the research raises concerns about the priority businesses place on cyber defense and how it is reflected through employee communication and training.



Executive Summary

- The **lack of awareness by executives on the state of their cyber security protocols and training** initiatives is alarming, and puts them at a serious disadvantage against cyber attackers.
- There is a **greater need for communication and deployment of cyber security best practices** across all industries surveyed.
- Companies need to make a **more concerted effort to deal with cyber security education and training**.



Key Findings

■ Key Findings

Respondents Recognize the Cyber Threat

Seven in ten (69%) respondents believe data and information systems breaches are a threat to their company

Almost seven out of ten (68%) respondents personally handle customer or client data as part of their day to day responsibilities



■ Key Findings

Overconfidence in Current Systems

Almost all (**96%**) respondents rate their company's ability to protect its data and information security as good or excellent



■ Key Findings



Noticeable Lack of Knowledge of Key Security Policies and Procedures

42% believe they are extremely or very knowledgeable about their company's information security policies and practices.

52% for the Tech/IT industry

36% for Financial Services firms

■ Key Findings



Widespread use of Traditional Security Measures

Nearly all (98%) use any of the listed methods below to help prevent information systems breaches:

- Firewall (97%)
- Antivirus software (95%)
- Data encryption (87%)
- Employee training (80%)
- Intrusion detection system (73%)

■ Key Findings

Formal Training in Cyber Security is Lagging

- **60%** of respondents report that their organization has a formal cyber security training program in place
- Nearly **70%** of surveyed companies that have cyber defense training programs only implement them on a semi-annual or annual basis, making their organizations vulnerable to attacks



Detailed Findings

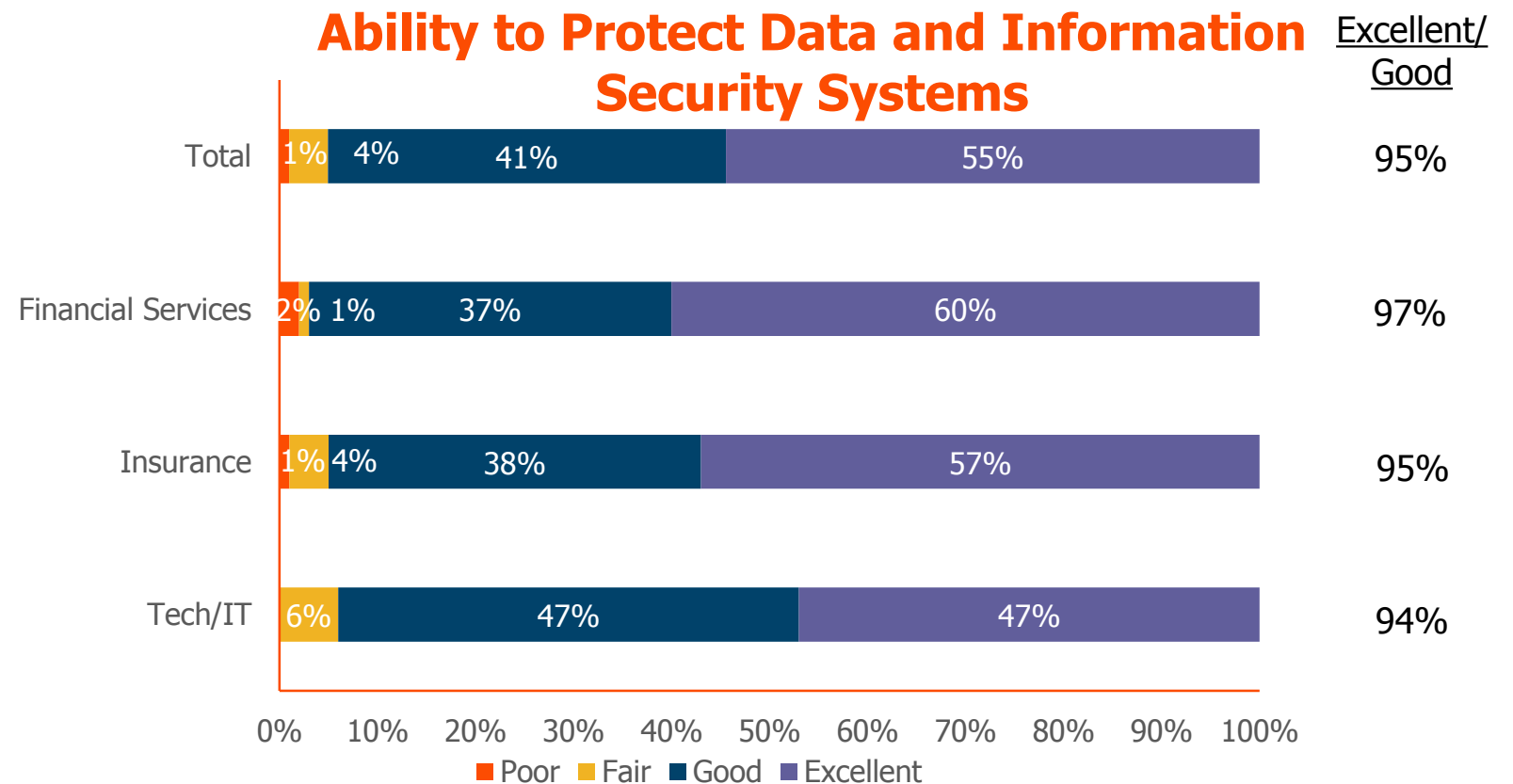
Detailed Findings

Nearly all respondents (95%) rate their company's ability to protect data and information security systems as excellent or good. Slightly more than half (55%) saying it is excellent and 41% say it is good. Findings are similar for the three industries. Those in larger companies are more likely to rate their company's ability as 'excellent' (60% among those with more than 500 employees vs. 43% of those with 500 and under).

Question 1

How would you rate your company's ability to protect its data and information security systems?

(Base=Total = 300; Financial services=100; Insurance=100; Tech/IT=100)



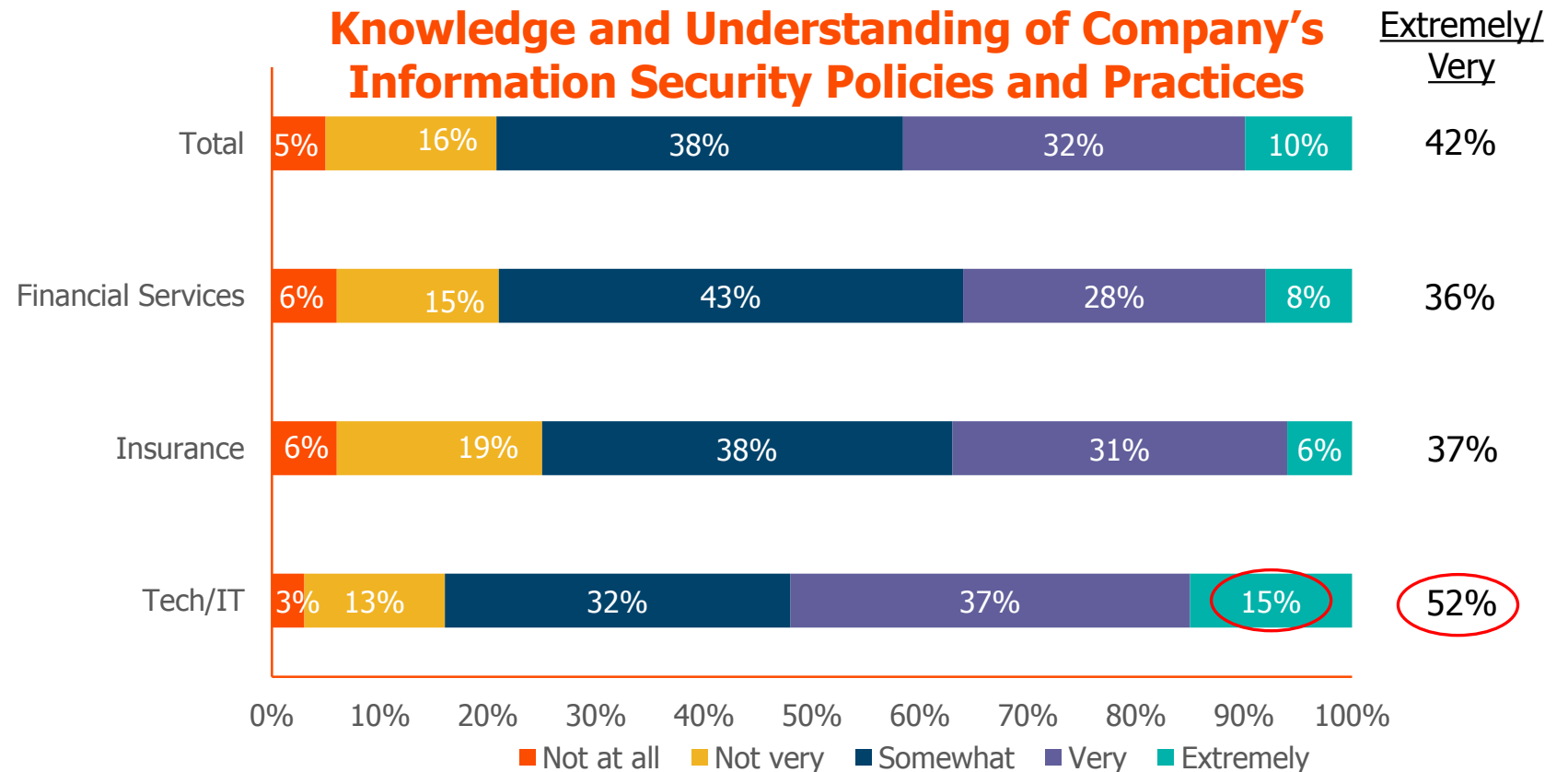
Detailed Findings

Two out of five respondents (42%) believe they are extremely or very knowledgeable about their company's information security policies and practices. Significantly more of those in the Tech/IT industry (52%) than Financial Services (36%) and Insurance (37%) are extremely or very knowledgeable.

Question 2

And how would you rate your knowledge and understanding of your company's information security policies and practices – how the problems and potential problems are being acted upon and handled?

(Base=Total = 300; Financial services=100; Insurance=100; Tech/IT=100)



Detailed Findings

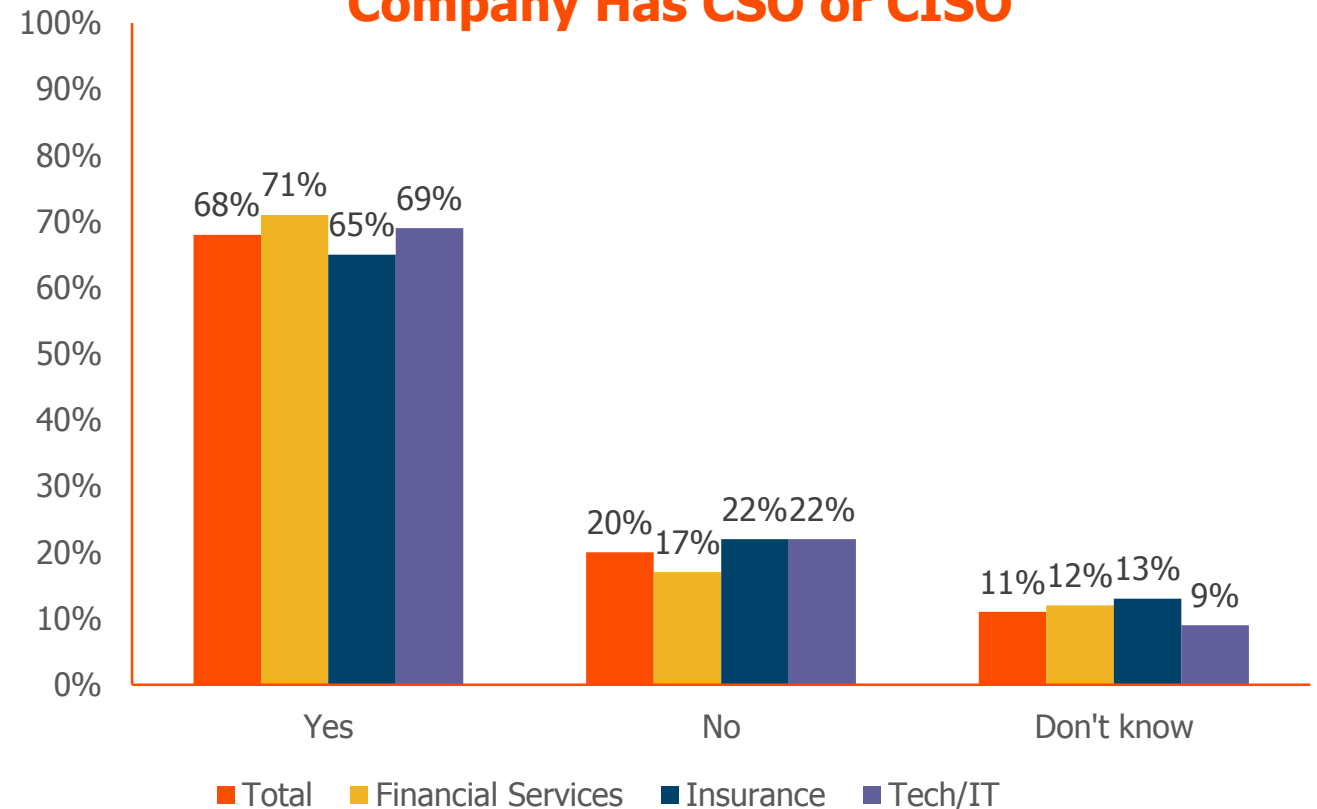
Roughly two out of three (68%) respondents indicate their company has a CSO or CISO. Similar findings were found by industry. Larger companies (those with more than 500 employees) are more likely to have a CSO or CISO (73% vs. 57% only of those with 500 or fewer employees). Interestingly, about one out of ten (11%) did not know if there was a security officer in their company, regardless of the size of the company.

Question 3

Does your company have what some companies call a CSO (Chief Security Officer) or CISO (Chief Information Security Officer)? A CSO or CISO is responsible for the security of a company's communications and other business systems, especially those exposed to intrusion from outsiders on the Internet. He/she may also have a role in planning for and managing disaster recovery and is often involved in the business aspects of security as well as the purely technical aspects.

(Base=Total = 300; Financial services=100; Insurance=100; Tech/IT=100)

Company Has CSO or CISO



Detailed Findings

Most CSO/CISO's (88%) are connected to the leadership team, with half (48%) being part of the leadership team and two in five (40%) report to the leadership team. Findings are similar by industry.

Question 4

Is that person someone who...

(Base=Company has a CSO or CISO = 205; Financial services=71; Insurance=65; Tech/IT=69)



■ Detailed Findings

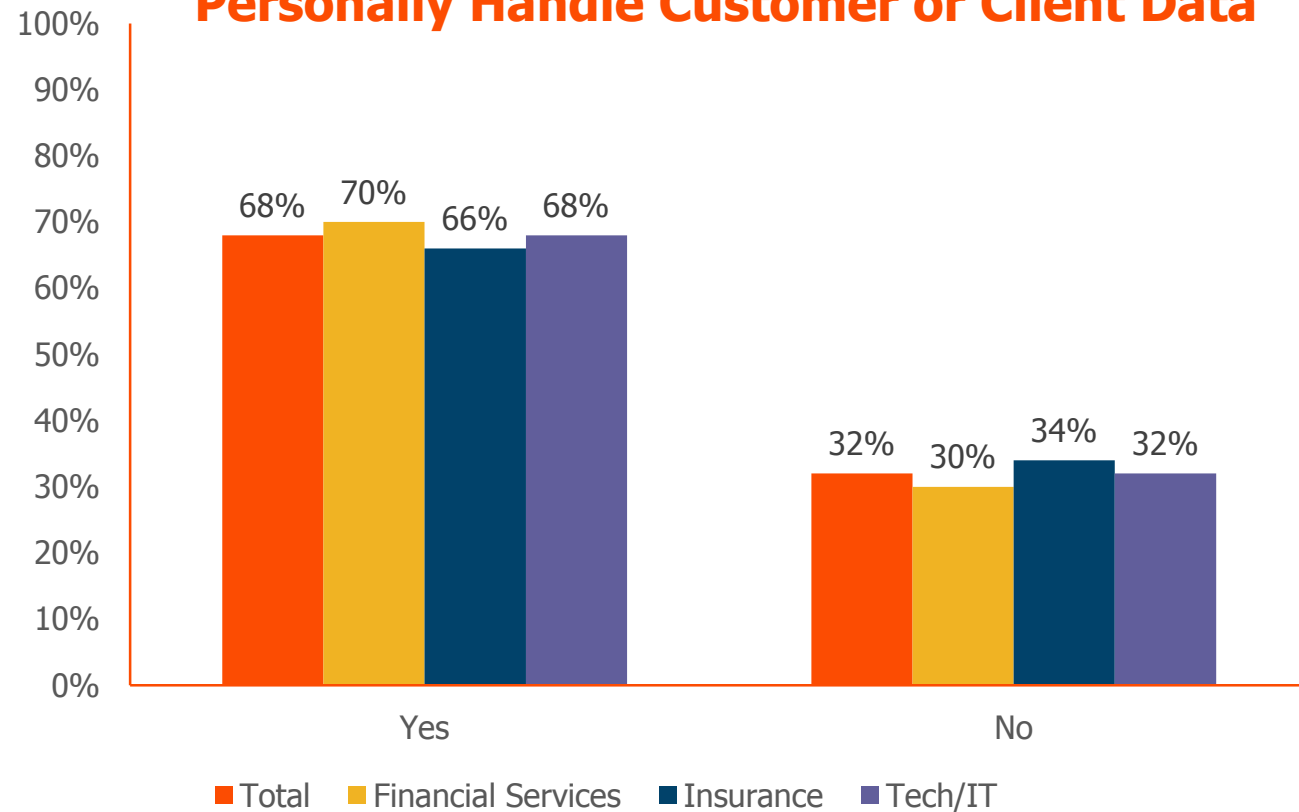
Almost seven in ten (68%) respondents personally handle customer or client data as part of their day to day responsibilities. Findings are similar across industry.

Question 5

Do you, personally, handle customer or client data as part of your day to day responsibilities?

(Base=Total = 300; Financial services=100; Insurance=100; Tech/IT=100)

Personally Handle Customer or Client Data



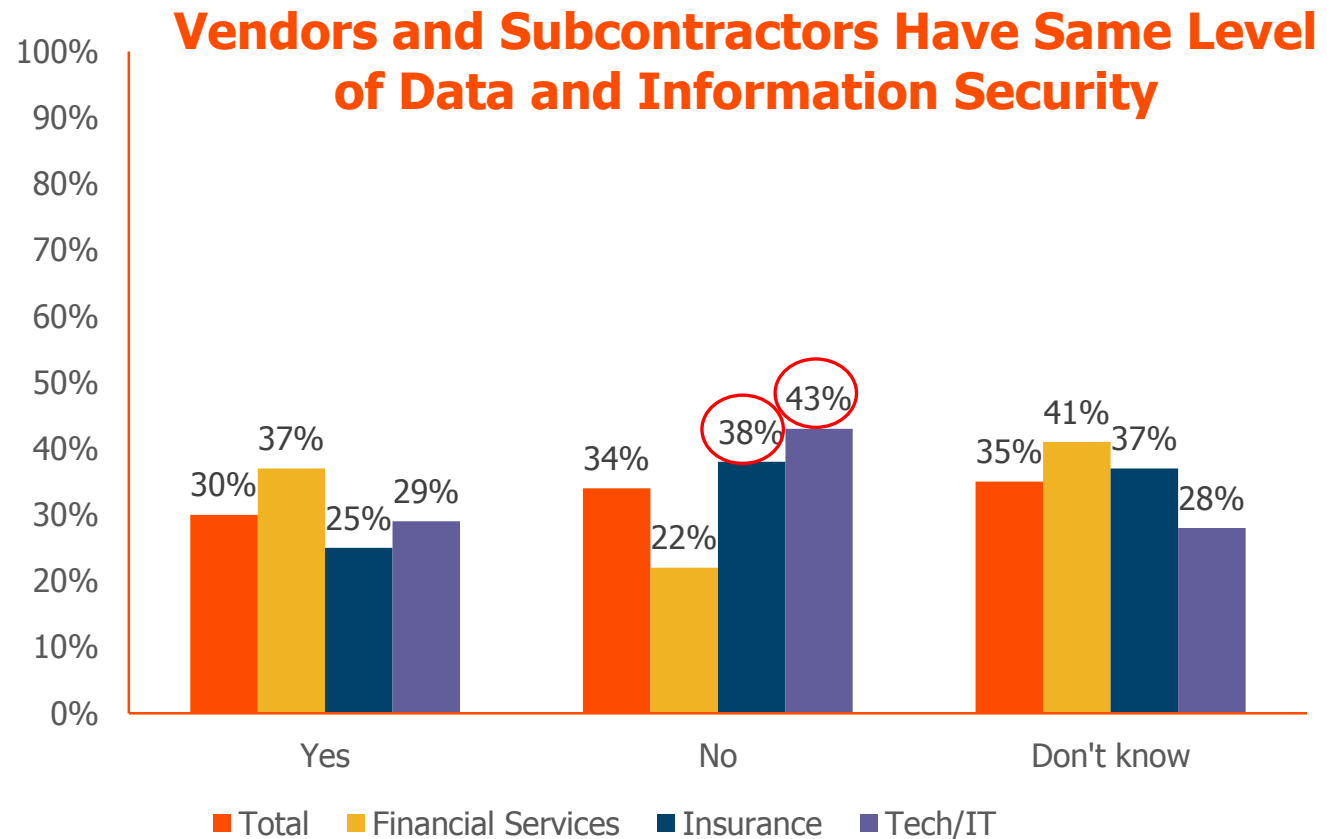
Detailed Findings

When asked about their vendors and subcontractors, three in ten (30%) indicated that their vendors and subcontractors have the same level of data and information security as they do. One-third (34%) said they don't or are not sure (35%). Those in the Tech/IT (43%) and Insurance (38%) industries are more likely than those in Financial Services (22%) to indicate that their vendors and subcontractors do not have the same level of security.

Question 6

Do all of your vendors and subcontractors have the same level of data and information security that your company does?

(Base=Total = 300; Financial services=100; Insurance=100; Tech/IT=100)



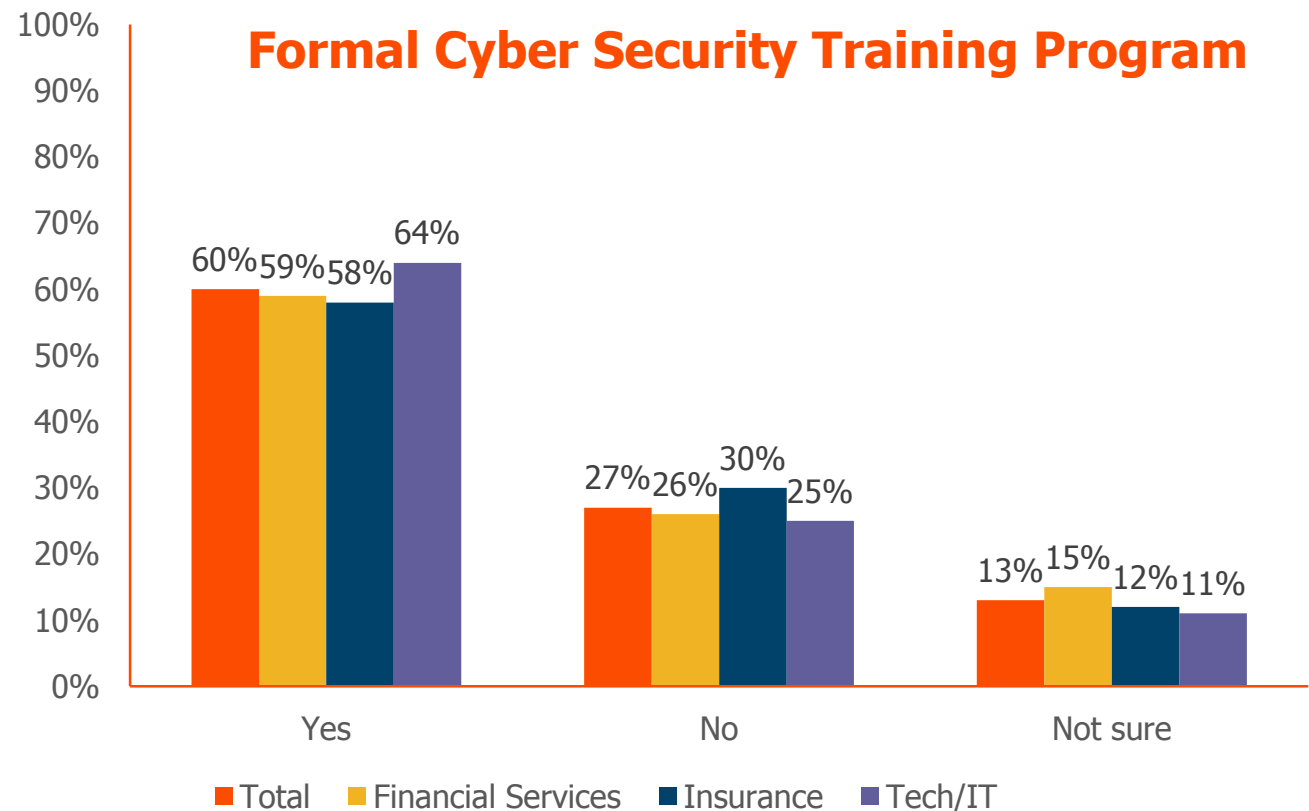
■ Detailed Findings

Three in five (60%) respondents said their company has a formal cyber security training program. Regardless of industry, at least one out of four said that their company does not have a training program and more than one out of ten did not know. Those in larger companies are more likely to have a formal cyber security training program (67% among those with more than 500 employees vs. 44% of those with 500 or fewer).

Question 7

Does your company have a formal cyber security training program?

(Base=Total = 300; Financial services=100; Insurance=100; Tech/IT=100)



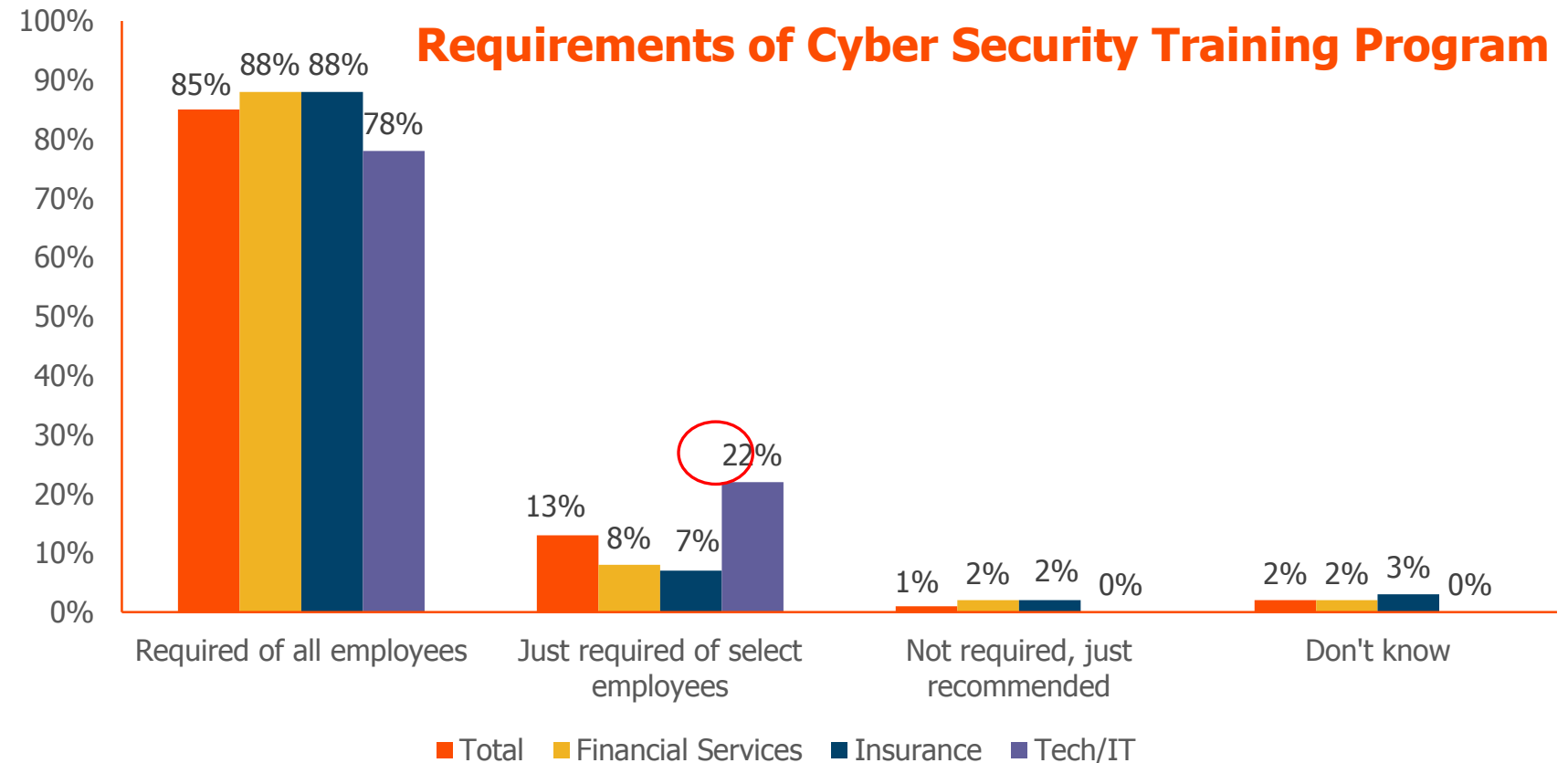
Detailed Findings

Nearly nine in ten (85%) of those companies with a formal cyber security training program require all employees to take the training. Significantly more of those in the Tech/IT industry (22%) indicate the training is just required of select employees (vs. 8% of those in Financial Services and 7% of those in Insurance).

Question 8

Is the cyber security training...

(Base=Company has a formal cyber security training program = 181;
Financial services=59;
Insurance=58; Tech/IT=64)



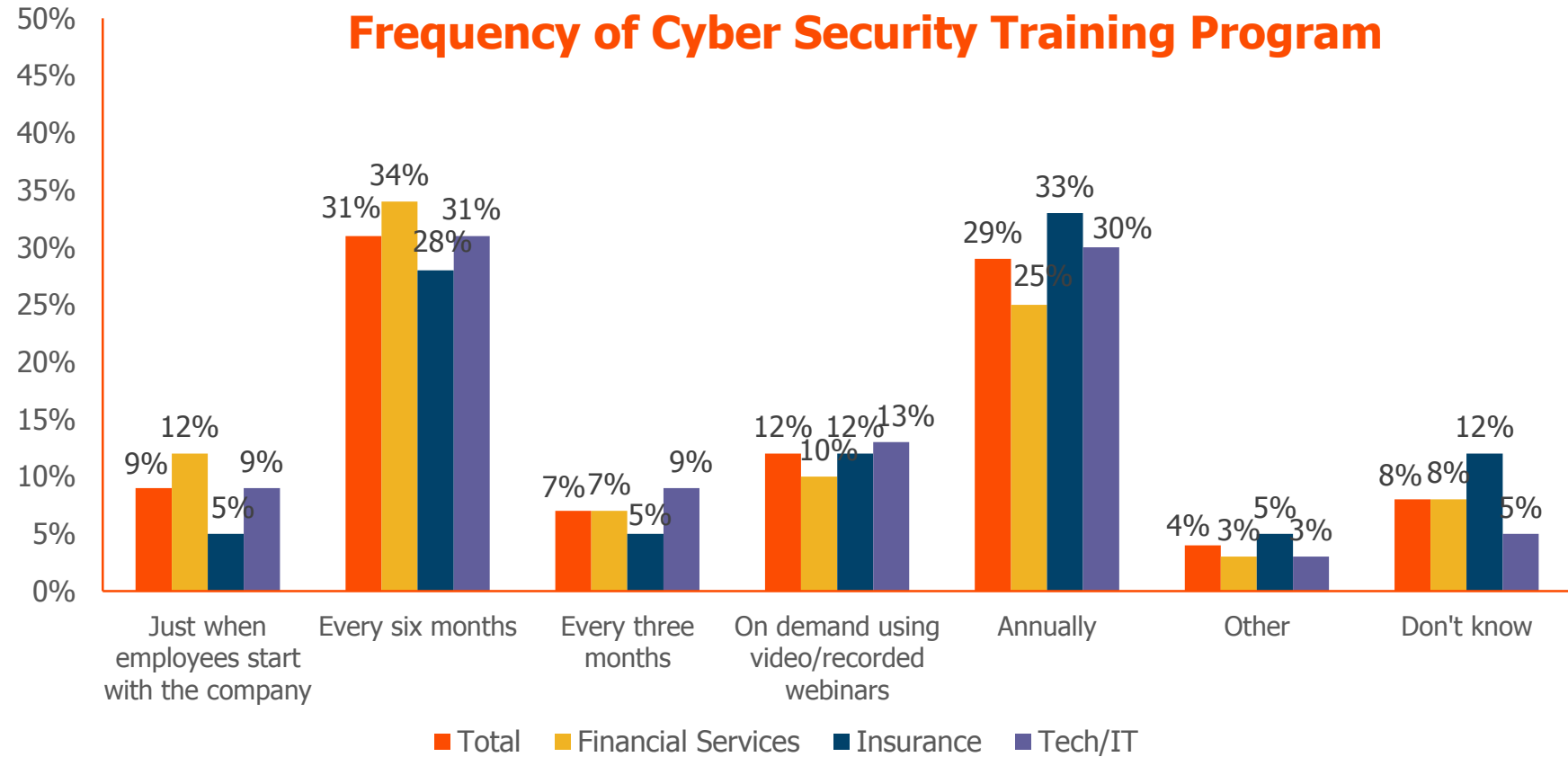
Detailed Findings

Of those with a formal cyber security training program, two in five (38%) say the training is scheduled every three or six months. Three in ten (29%) said it's scheduled annually. Findings are similar across industry.

Question 9

How frequently is the cyber security training program scheduled?

(Base=Company has a formal cyber security training program = 181;
Financial services=59;
Insurance=58;
Tech/IT=64)



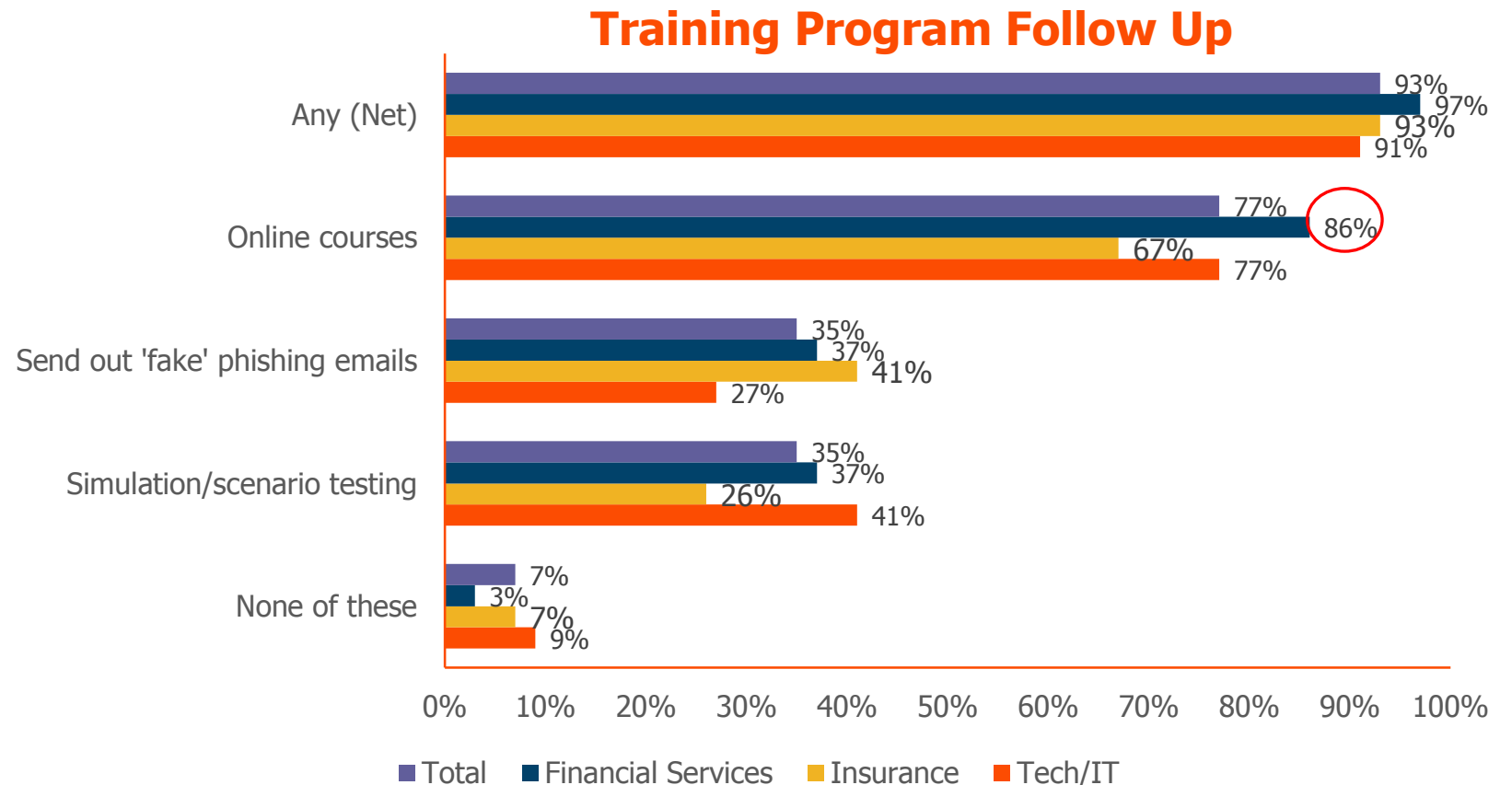
Detailed Findings

Nine in ten (93%) of those who have a formal cyber security training program do any of the listed items as a follow up on the training program. Three-quarters (77%) use online courses, a third (35%) send out 'fake' phishing emails, and a third (35%) also use simulation/scenario testing. Those in the Financial Services industry are more likely than those in Insurance to use online courses as a follow up (86% vs. 67%). The same is true among larger companies (80% of those with more than 500 employees vs. 65% of those with 500 or fewer).

Question 10

Which of the following, if any, does your company use to follow up on the training program and ensure that everyone in the organization is up to speed on cyber security?

(Base=Company has a formal cyber security training program = 181; Financial services=59; Insurance=58; Tech/IT=64)



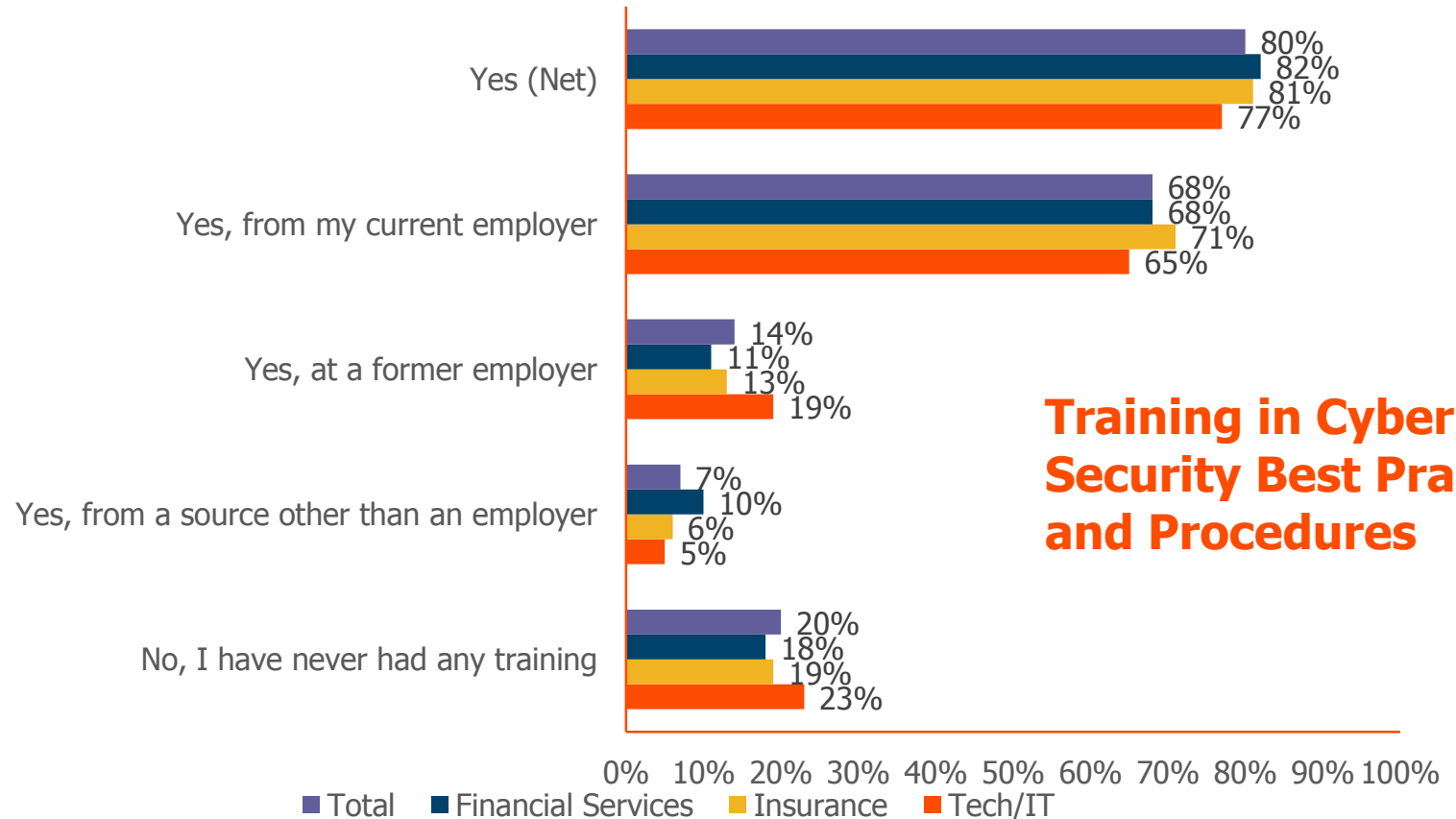
Detailed Findings

Four in five (80%) respondents have personally had training in cyber security best practices and procedures. Two-thirds (68%) have received training from their current employer. Very few have received training from a former employer (14%) or a source other than an employer (7%). Findings were similar across industries. Those at larger companies are more likely to have personally had any training in cyber security best practices and procedures (83% among those with more than 500 employees vs. 72% of those with 500 or fewer).

Question 11

Have you personally had any training in cyber security best practices and procedures?

(Base=Total = 300; Financial services=100; Insurance=100; Tech/IT=100)



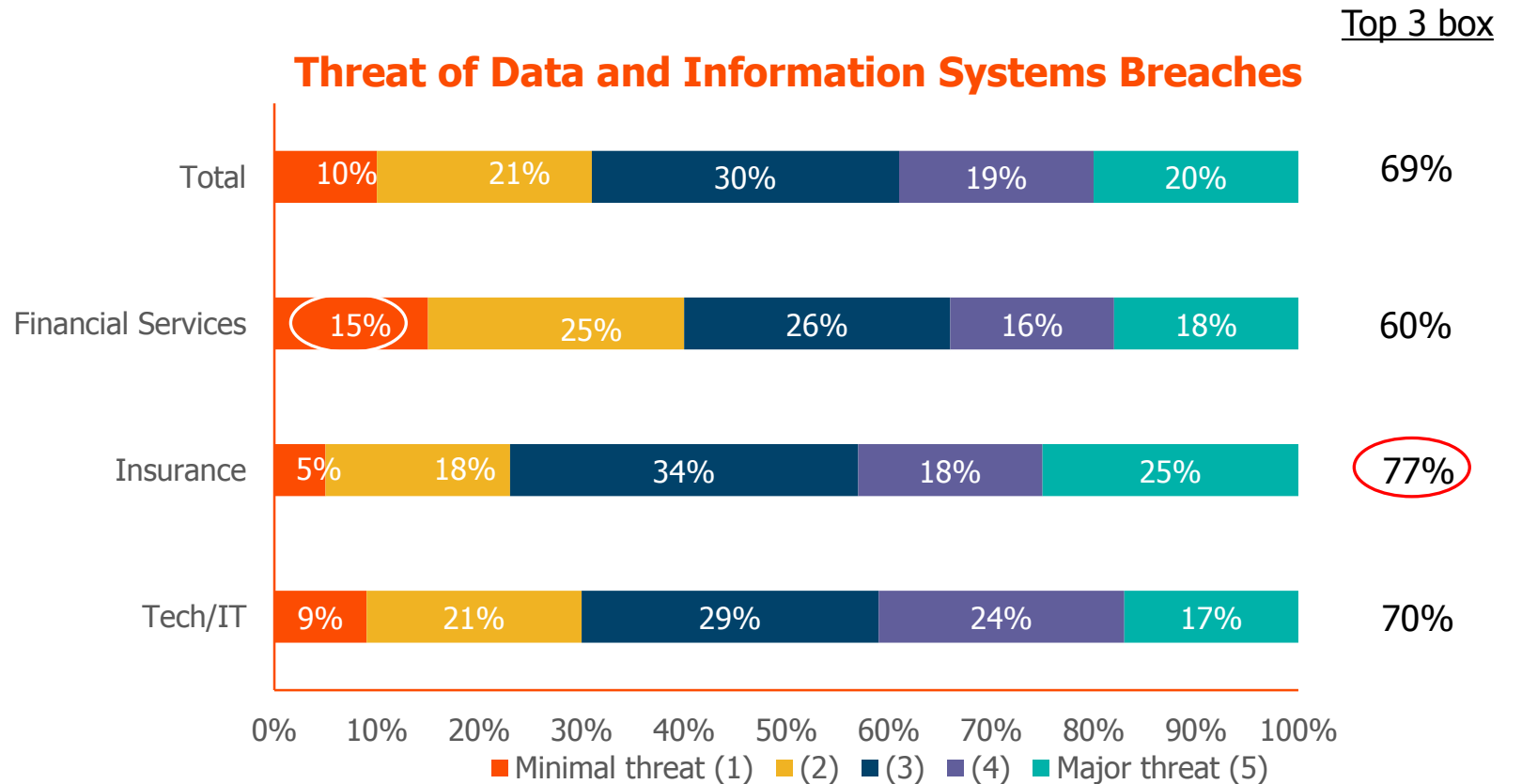
Detailed Findings

Seven in ten (69%) respondents believe data and information systems breaches are a threat to their company, rating it a 3, 4, or 5. Those in the Insurance industry (77%) are more likely than those in the Financial Services industry (60%) to think these breaches are a threat. Those in larger companies are more likely to indicate that data and information systems breaches are a major threat (24% of those with more than 500 employees vs. 11% of those with 500 or fewer).

Question 12

How much of a threat do you think data and information systems breaches are to your company?

(Base=Total = 300; Financial services=100; Insurance=100; Tech/IT=100)



Detailed Findings

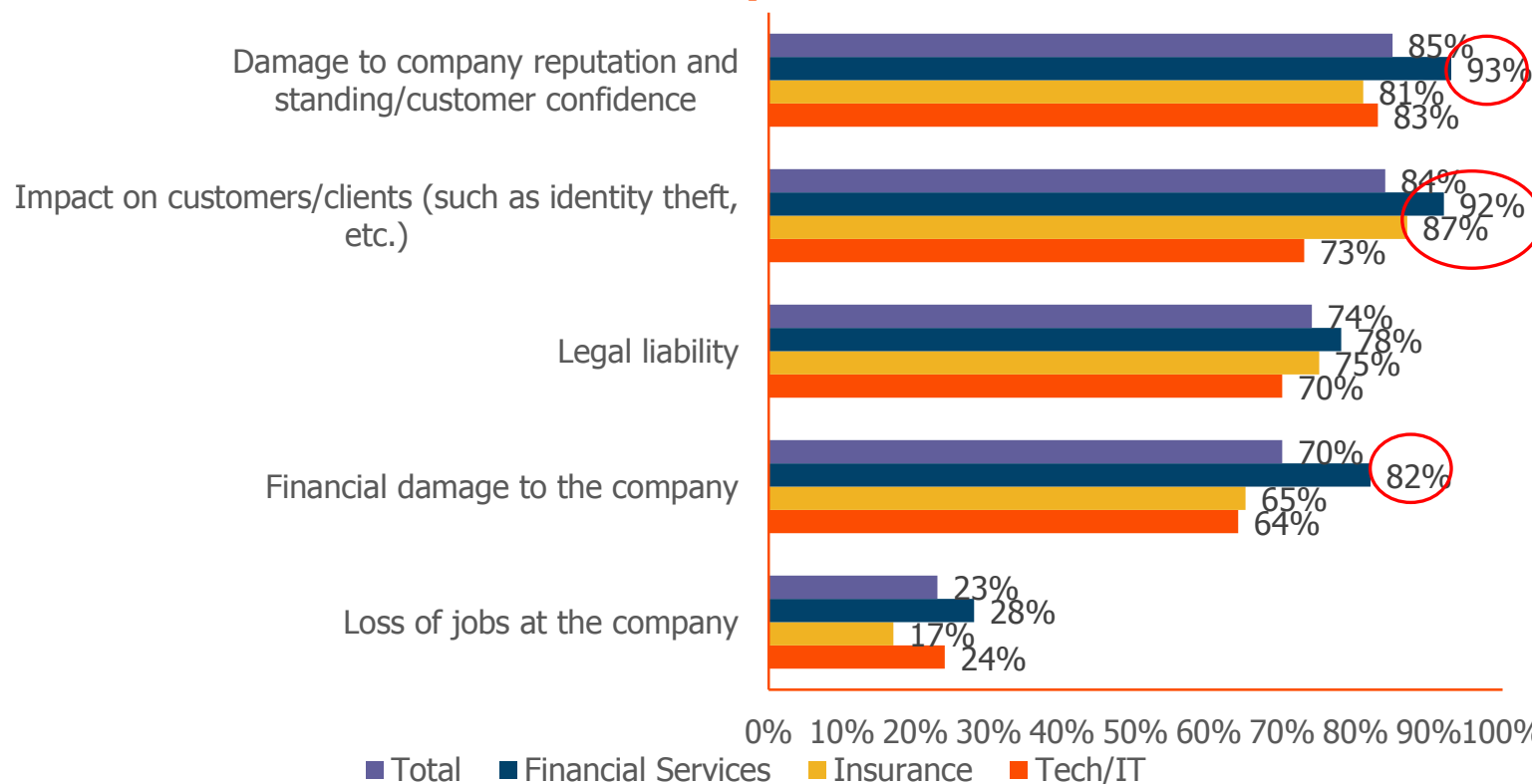
Those who believe data and information systems breaches are a threat to their company were asked how these breaches are a threat. More than four in five (85%) indicated damage to their company's reputation and standing/customer confidence. A similar proportion (84%) said the impact on customers/clients. Three-quarters (74%) mentioned legal liability and seven in ten (70%) said financial damage to the company. Significantly fewer (23%) said loss of jobs at the company. Those in the Financial Services industry (93%) are more likely to cite damage to the company reputation than are those in Tech/IT (83%). Those in the Financial Services (92%) and Insurance (87%) industries are more likely to cite impact on customers/clients than are those in Tech/IT (73%). Those in Financial Services (82%) are more likely to cite financial damage to the company than are those in Insurance (65%) and Tech/IT (64%).

Question 13

In what way are they a threat?

(Base=Think data and information systems breaches are a threat to their company = 207; Financial services=60; Insurance=77; Tech/IT=70)

How Data and Information Systems Breaches are a Threat



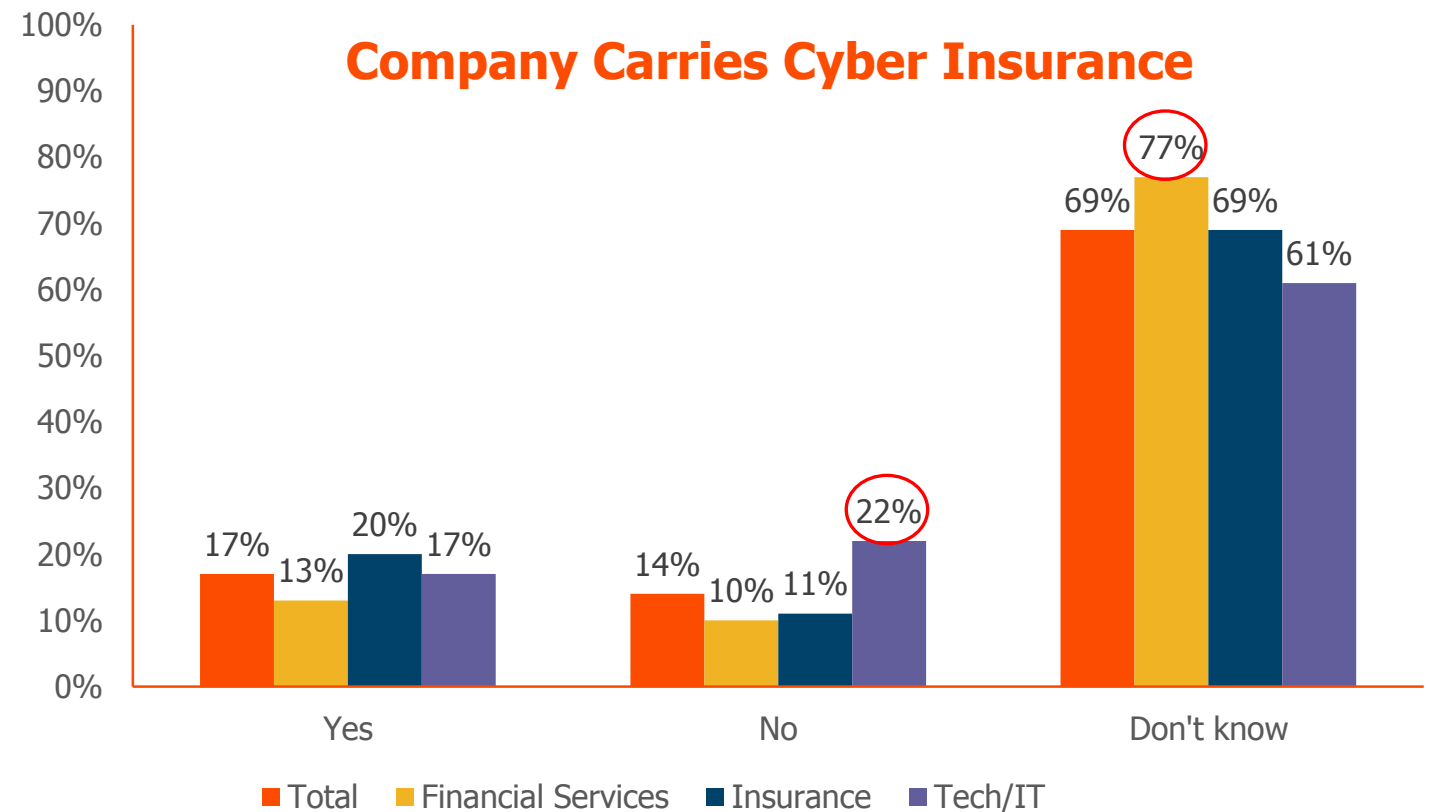
■ Detailed Findings

Very few (17%) carry Cyber Insurance. The majority (69%) don't know if their company carries it. Those in the Tech/IT industry (22%) are more likely to say that their company does not carry Cyber Insurance (vs. 11% of those in Insurance and 10% of those in Financial Services). Those in Financial Services (77%) are more likely than those in Tech/IT (61%) to indicate that they don't know if their company carries Cyber Insurance. Those at smaller companies with 500 or fewer employees are more likely to know whether or not they carry Cyber Insurance (43% don't know vs. 80% of those with more than 500 employees).

Question 14

Does your company carry Cyber Insurance?

(Base=Total = 300; Financial services=100; Insurance=100; Tech/IT=100)



Detailed Findings

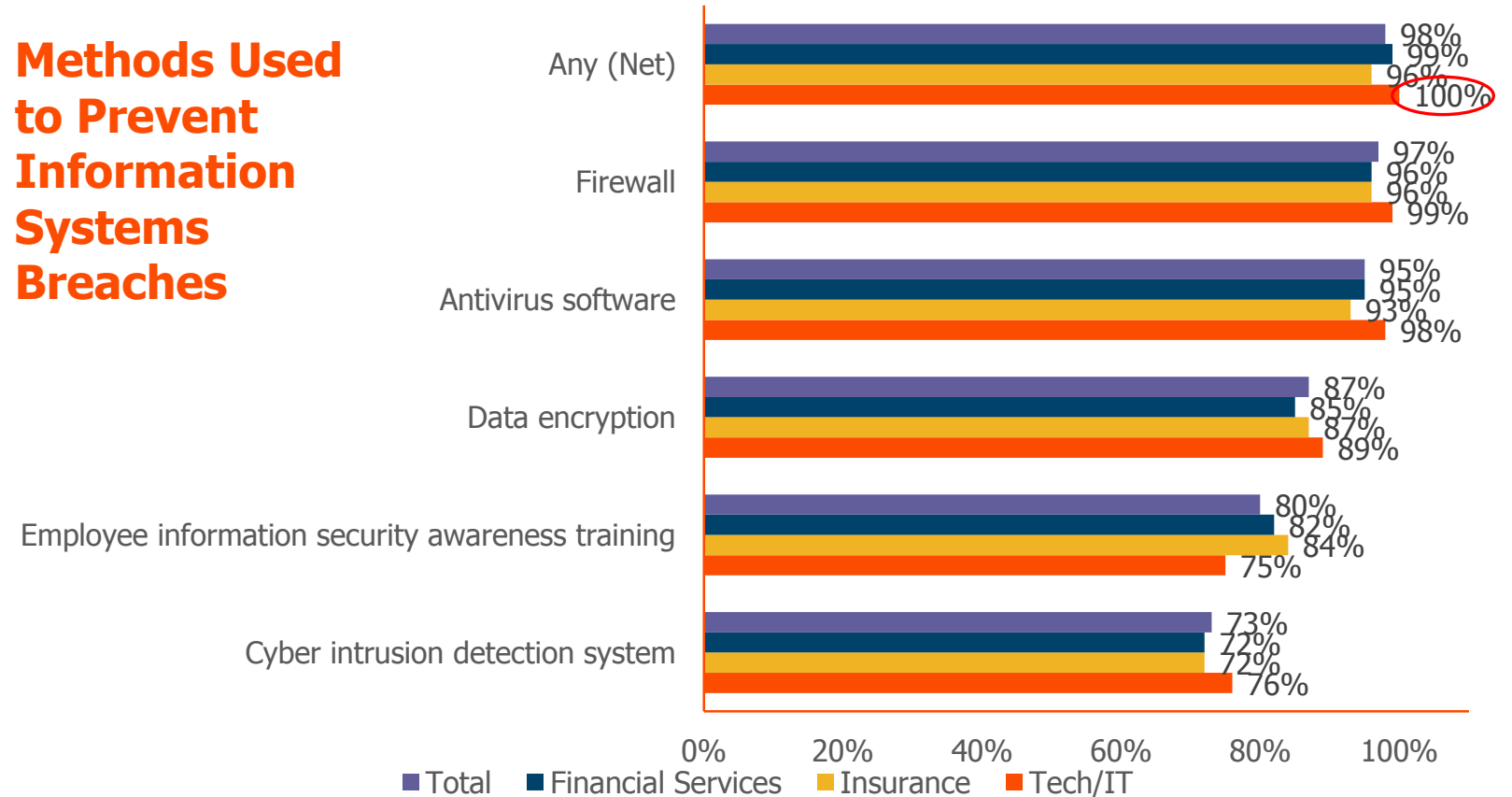
Nearly all (98%) use any of the listed methods to help prevent information systems breaches. Most used are a firewall (97%) and antivirus software (95%), followed by data encryption (87%). Four in five (80%) use employee information security awareness training, while three-quarters (73%) use a cyber intrusion detection system

Question 15

Which, if any, of the following methods does your company use to help prevent information systems breaches?

(Base=Total = 300; Financial services=100; Insurance=100; Tech/IT=100)

Methods Used to Prevent Information Systems Breaches



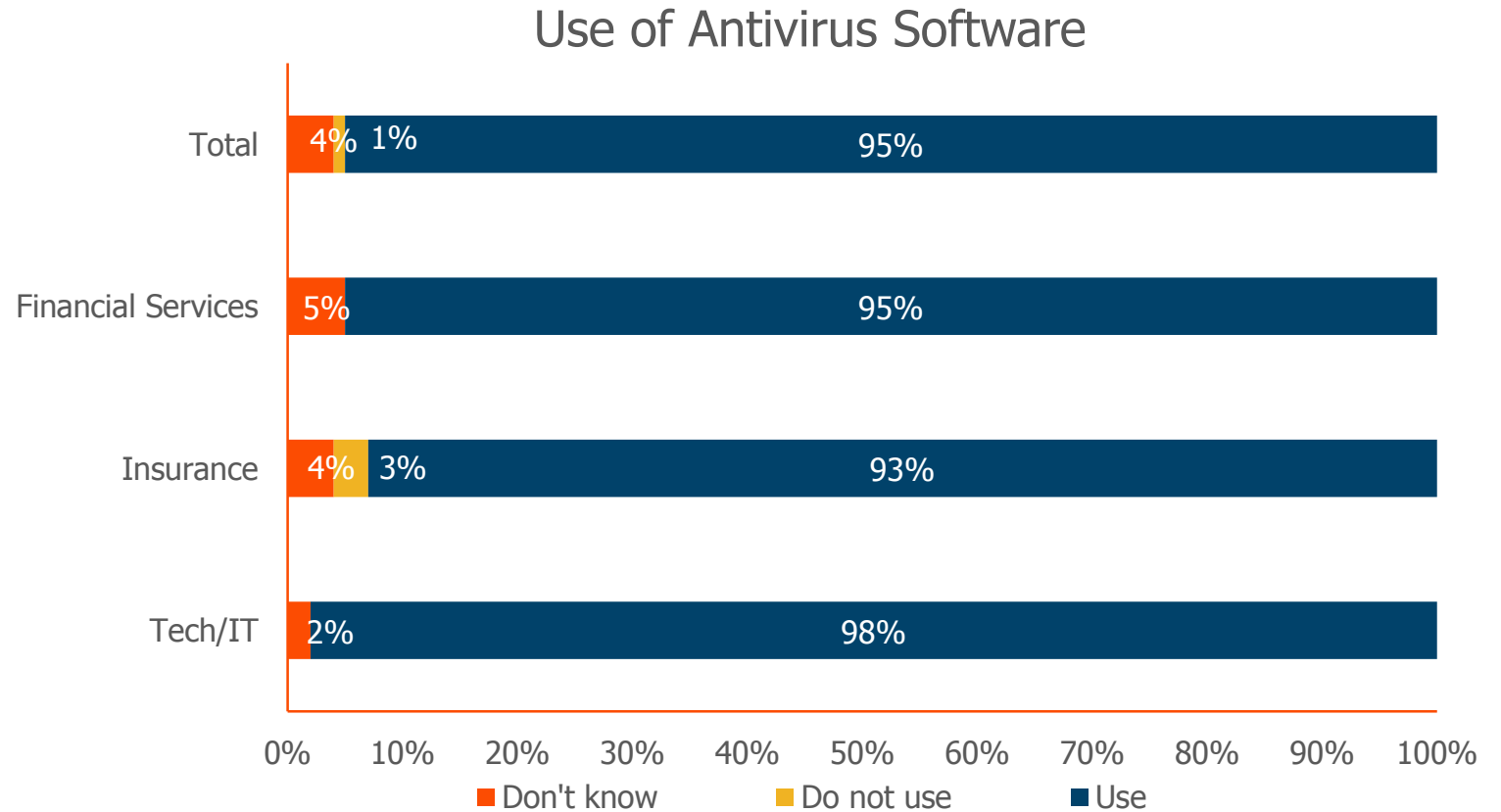
■ Detailed Findings

Nearly all (95%) use antivirus software, regardless of industry.

Question 15

Which, if any, of the following methods does your company use to help prevent information systems breaches?

(Base=Total = 300; Financial services=100; Insurance=100; Tech/IT=100)



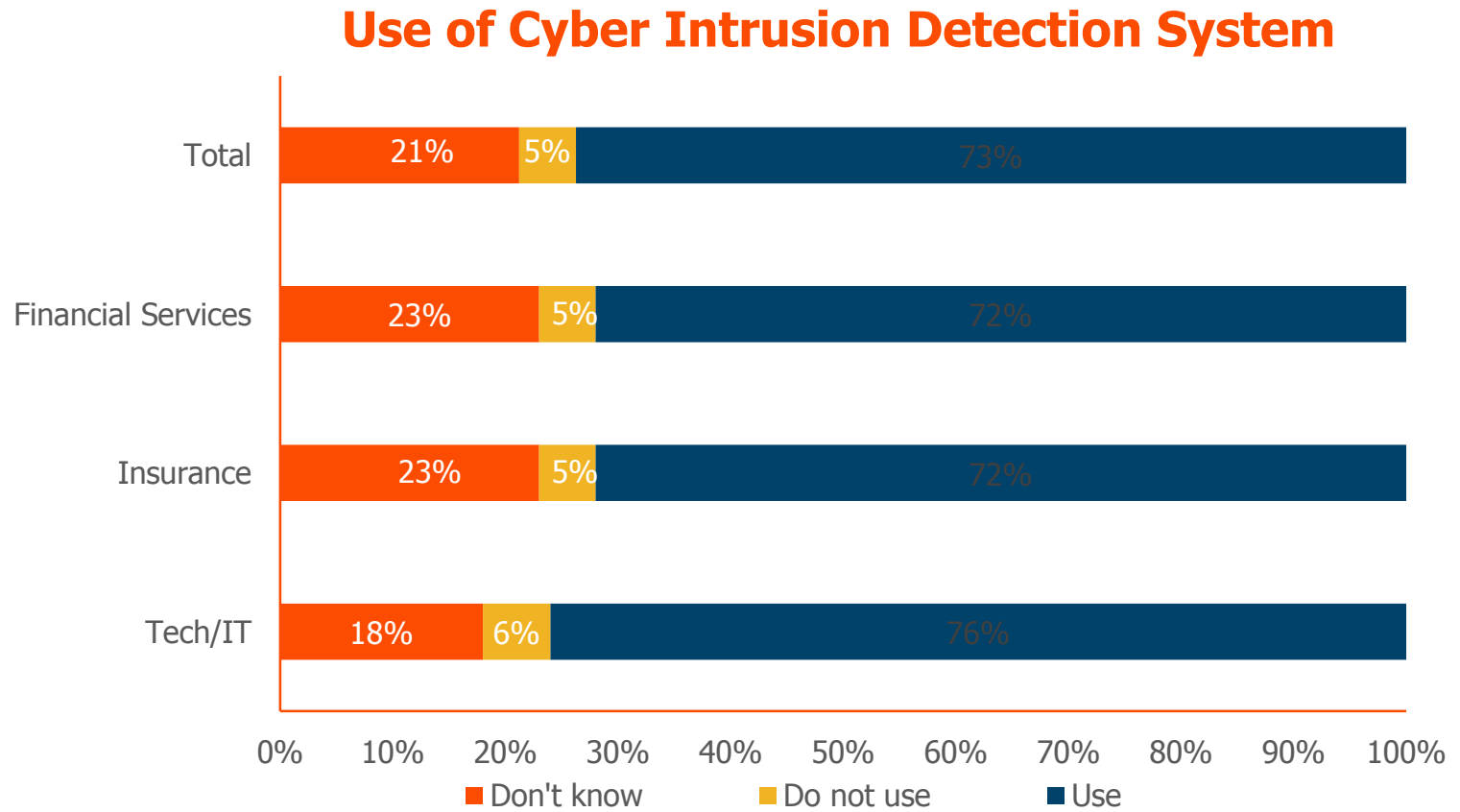
■ Detailed Findings

Three-quarters (73%) use a cyber intrusion detection system, that is a hardware or software application that monitors network or system activities for malicious activities or policy violations. Findings were similar among industry

Question 15

Which, if any, of the following methods does your company use to help prevent information systems breaches?

(Base=Total = 300; Financial services=100; Insurance=100; Tech/IT=100)



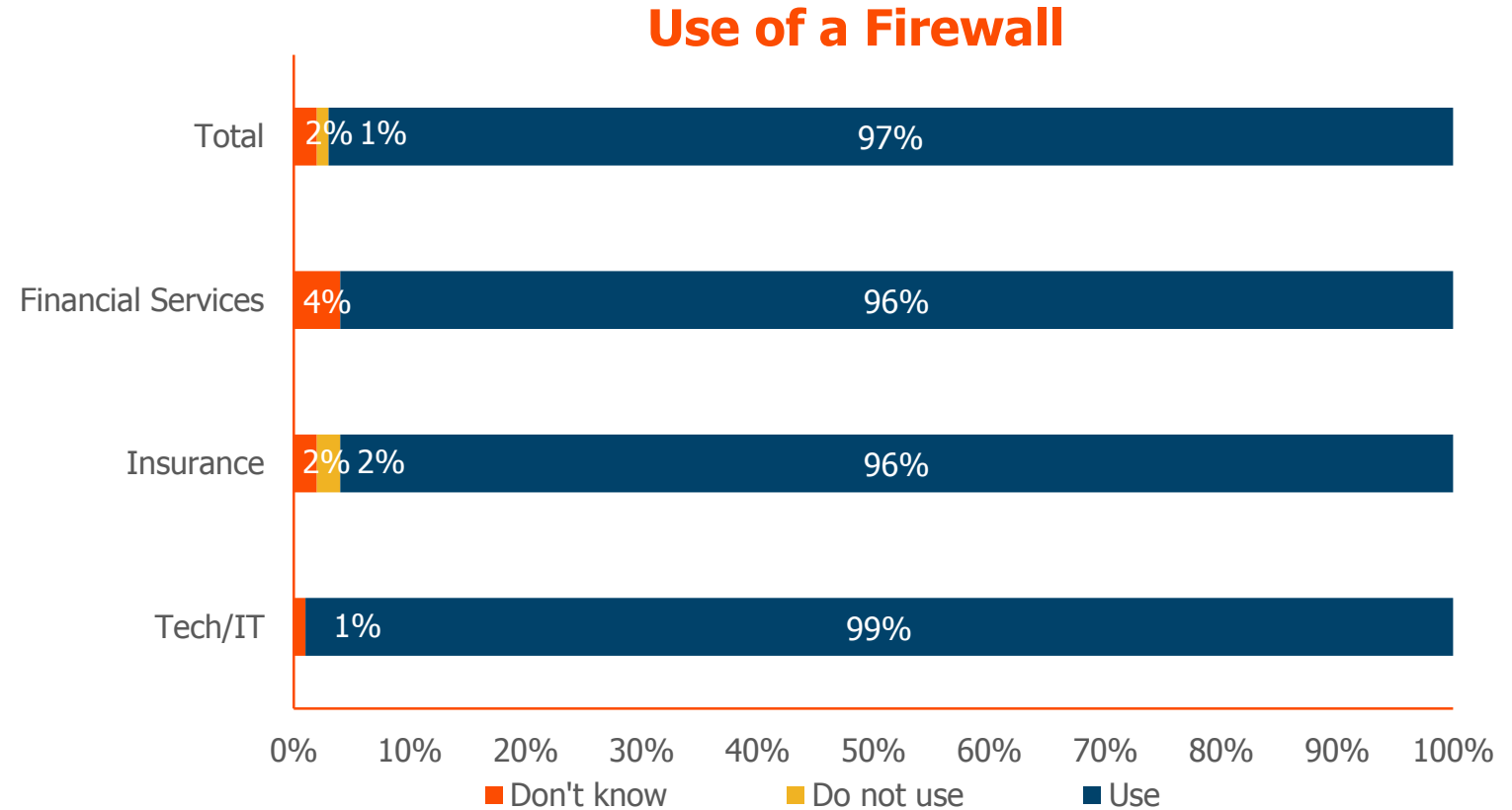
■ Detailed Findings

Nearly all (97%) use a firewall, regardless of industry

Question 15

Which, if any, of the following methods does your company use to help prevent information systems breaches?

(Base=Total = 300; Financial services=100; Insurance=100; Tech/IT=100)



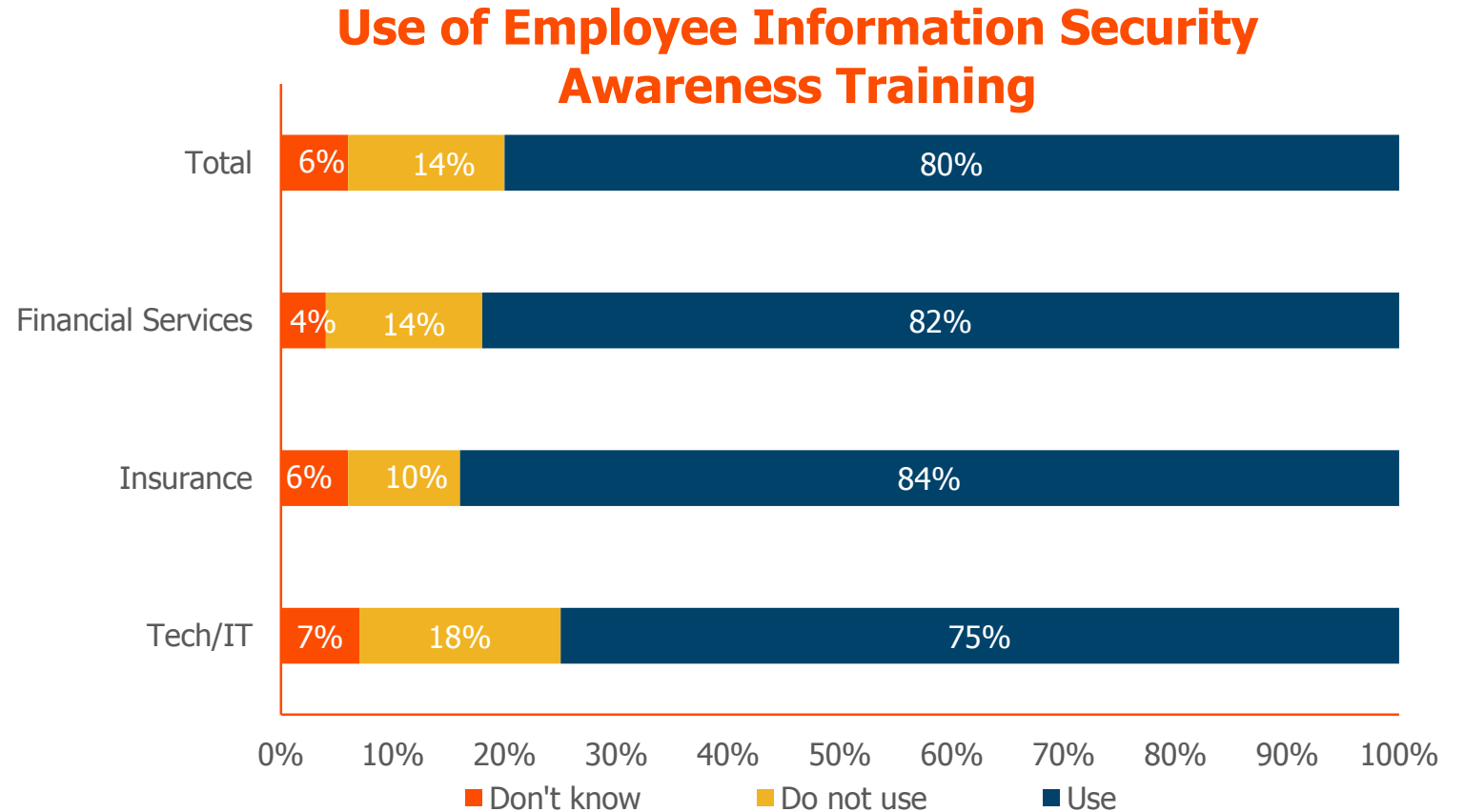
■ Detailed Findings

Four in five (80%) use employee information security awareness training. Findings are similar across industry. Those at larger companies are more likely to use employee information security awareness training (89% of those with more than 500 employees vs. 61% of those with 500 or fewer).

Question 15

Which, if any, of the following methods does your company use to help prevent information systems breaches?

(Base=Total = 300; Financial services=100; Insurance=100; Tech/IT=100)



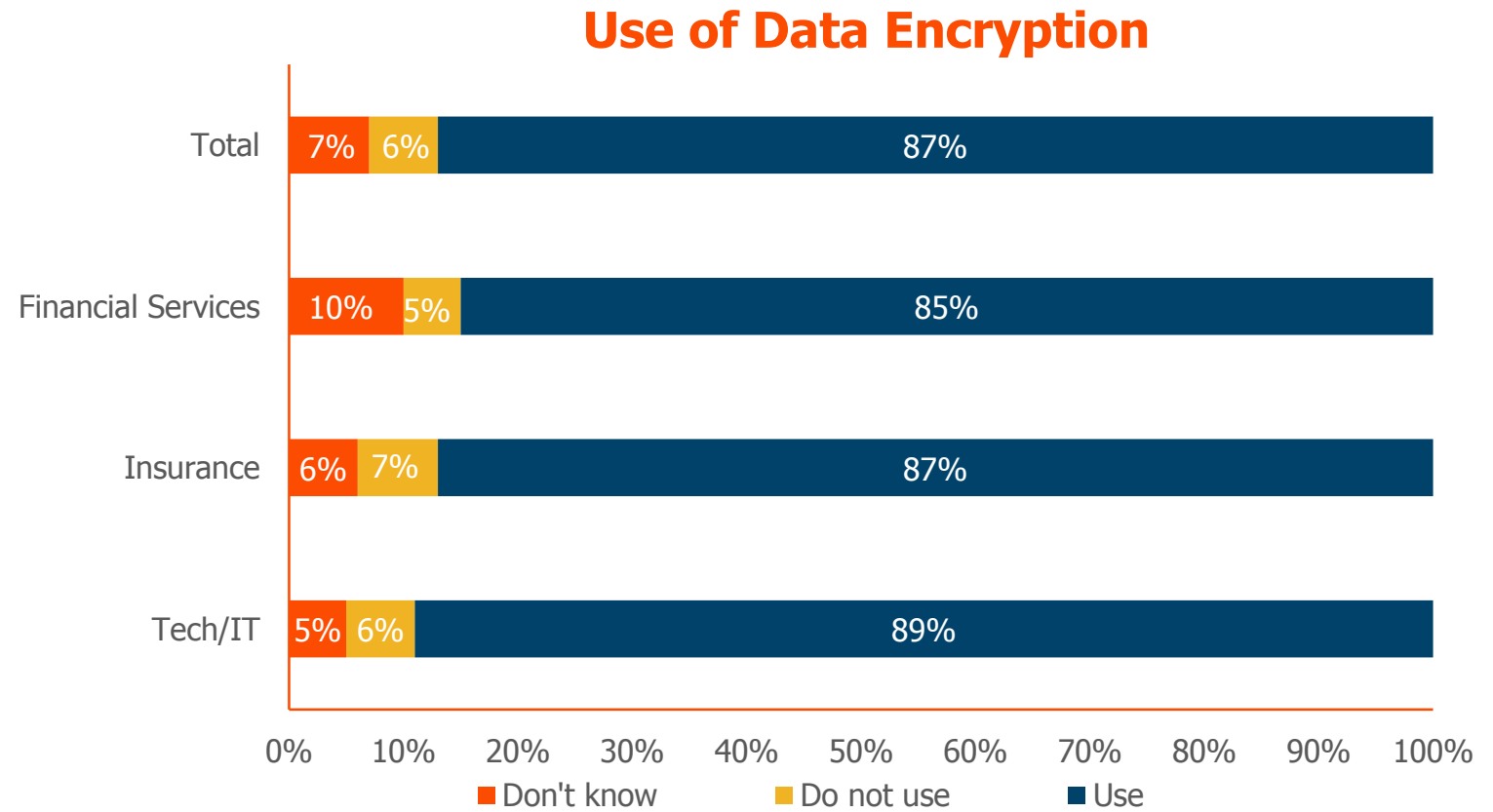
■ Detailed Findings

Nine in ten (87%) use data encryption, regardless of industry. Significantly more larger companies use data encryption (91% of those with more than 500 employees vs. 77% of those with 500 or fewer).

Question 15

Which, if any, of the following methods does your company use to help prevent information systems breaches?

(Base=Total = 300; Financial services=100; Insurance=100; Tech/IT=100)



Demographic/Firmographic Profile

Demographic/Firmographic Profile

	Total	Financial Services	Insurance	Tech/IT
	(n=300)	(n=100)	(n=100)	(n=100)
<u>Title/Role</u>		(b)	(c)	(d)
Manger	64%	61%	64%	67%
Director	23%	15%	26%	28%b
VP/SVP	13%	24%cd	10%	5%
<u>Time with Company</u>				
5 years or less	33%	31%	30%	39%
6-10 years	22%	30%d	19%	18%
11-15 years	17%	17%	19%	15%
16-20 years	11%	7%	10%	15%
21-25 years	6%	7%	8%	3%
More than 25 years	11%	8%	14%	10%
Average	11.6	11.1	12.9	11.0

	Total	Financial Services	Insurance	Tech/IT
	(n=300)	(n=100)	(n=100)	(n=100)
<u>Number of employees</u>		(b)	(c)	(d)
Under 250	22%	27%	20%	19%
250-500	8%	10%	7%	7%
More than 500	70%	63%	73%	74%
<u>Gender</u>				
Male	51%	48%	42%	64%bc
Female	49%	52%d	58%d	36%
<u>Age</u>				
18-49	56%	64%	51%	52%
50 or older	44%	36%	49%	48%
Average	47.1	45.3	48.5b	47.4

Thank You

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